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How To Choose A Carpet Cleaner

You've probably seen the cheap coupons. Some carpet cleaners will come out to your home for as little as \$5.99 per room. But what kind of cleaning will this get you?

TV specials have been done on bait and switch carpet cleaners. The conclusion these shows come to is that carpet cleaning simply can't be done for such low prices. So why do some companies advertise cleaning for so cheap?

It's really so they can get their foot in the door. Once they come out to your home they fully intend on switching the price to something greater or forcing you to buy some of the extras. And if you don't buy into their forced-up sell, you'll get a lousy cleaning.

Think about it. How could any company make money by sending an employee out to your home to do work for an hour and then include the cost of cleaning chemicals and machine usage. There is no way a company can deliver all that to you for \$5.99 a room or anywhere close.

So, what should a quality company do for you?

1. Professional carpet cleaning should include pre-vacuuming before the cleaning.

2. Treating stains that are on your carpets should be included. With the exception of pet stains or red stains there might be an extra charge for those services.
3. Then either truck mounted steam cleaning or portable hot water extraction.
4. All of this should be included in the cleaning price and is standard for the cleaning industry.

CHECK REVIEWS

You can search online for information about what to expect. Look at review websites to see what customers have said about each business. Of course, maintain a level of skepticism about anything you read. Even the best cleaners will leave a customer dissatisfied, so one person's rant isn't necessarily a reflection of what you could expect.

You can also ask people in your social network about carpet cleaning companies. If they have found a great service, ask for the contact information and get a quote for your own home.

GUARANTEE

If any spots should return within a reasonable amount of time after the cleaning, the company should return at no charge to take care of these spots for you. (The one exclusion may be urine stains or other extreme soil conditions that we're noted before the cleaning.)

Do your homework. Make sure you don't hire an unethical carpet cleaning company.